



CHURCHILL WILD

Sales Associate

Permanent Full-Time Position – 37.5 hours/week

Competitive Salary based on experience

2 weeks vacation and Comprehensive group insurance coverage.

Churchill Wild, a family-owned Manitoba company and the creator of the world's next great safari™, offers up-close and personal wildlife encounters at our fly-in lodges near Churchill, Manitoba. Churchill Wild is looking for an outgoing, disciplined, extremely organized individual who can work well independently and in a group. From our offices in Ile des Chenes, MB; the Sales Associate will be responsible for the day-to-day administration related to sales and the facilitation of selling our product to the world.

The Sales Associate is Responsible for:

Responding to email and phone inquiries.

Organizing and Maintaining Guests Files

Guests travel bookings

Maintaining Guest CRM program

In Season meet and greets with guest

General Office Duties as required

Share in Receptionist Duties

Qualifications Include:

Ability to learn new programs, including CRM systems;

Experience in the Tourism Industry;

Highly motivated and target driven;

Excellent selling, communication and negotiation skills;

Prioritizing, time management and organizational skills;

Public speaking;

Team relationship skills and openness to feedback.

Requirements:

- On the job training and experience in sales, minimum combination of 2 years, preferably related to the tourism industry
- Computer skills
- Highschool diploma
- Proficiency in Microsoft Office products, such as Word, Excel and PowerPoint
- Fluent in English
- Must be able to lift and move boxes of up to 30 pounds

Strong Asset:

Post-Secondary Degree or Diploma in Tourism or Hospitality Industry; Business Administration; Sales & Marketing

To apply please send your Cover Letter and CV to admin@churchillwild.com or fax 204-878-5099.